



“The McLean Group is very pleased with our sponsorship of the Moxie awards. Through the program, we met with many terrific business owners and CEOs outside of our existing networks. The Moxie Awards and its associated events are focused on quality networking and meaningful conversations between executives and solutions providers alike, far more than a brief one-time conversation at an industry event could offer. The connections we make at the various Moxie Award events allow our relationships to remain consistent—the finalists know our faces, our names, and our services without needing to be refreshed. Those connections grow over time, as we return to sponsor the Moxie Awards again next year, and they are the key to establishing a bond that carries on toward successful business relationships.”

**JOE GOLDEN**  
Senior Managing Director, The McLean Group



“Criterion Systems was a Moxie winner in 2017 and a sponsor in 2018. The Moxie Awards are special in that they cut across typical industry and size boundaries by focusing on celebrating business growth and success in its many forms. The DC region has a vibrant and expanding business environment and we were happy to be a part of an event that recognized local talent, innovation, and drive.”

**PROMOD SHARMA**  
CEO, Criterion Systems



“Shulman Rogers purchased a table and attended the 2017 Moxie Award dinner and ceremony and I found it to be the best event I had attended that year. The networking opportunity among C-level individuals across industries was phenomenal, the program was organized and efficient, and the overall energy in the room was contagious! We signed on as a 2018 sponsor immediately after the 2017 event. For 2018, we were involved in the entire process: nominating clients and prospects, interviewing the Finalists of our choosing, attending the Finalists/Judges meet-and-greet, and attending and presenting an award at the awards ceremony. We had the opportunity to further existing client relationships and meet dozens of additional DC-metro executives in unique and engaging environments. This is by far the best use of our event sponsorship dollars and we have already seen a return on investment.”

**AARON GHAI**  
Shareholder, Shulman Rogers



“Participating as a sponsor for The Moxie Awards is a unique opportunity to meet and spend quality time with business owners to learn about their businesses and their passion behind it. This is capped off with a great award reception and dinner.”

**SCOTT DAMIECKI**  
Partner, CohnReznick



“EagleBank sponsored both the 2017 and 2018 Moxie Award programs and has seen tremendous value. The sponsorship benefits allow for repeated valuable touchpoints with the nominees, finalists and other sponsors. Banking is a relationship business, so the ability to meet with C-level executives throughout the year in different types of formats has allowed the opportunity to cultivate those relationships. Sponsors are given the tools to nominate clients and prospects and encouraged to attend as many interviews that they can. The awards dinner provides optimal time for networking, while still recognizing all of the finalists, sponsors and winners. The Moxie Award program was developed to recognize companies for their boldness and Moxie and it does just that!”

**TOBY HAGGERTY**  
SVP, C&I Relationship Manager, EagleBank



“A quick note to let you know how much we enjoyed being a part of the 2018 Moxie Awards. We’re proud to say we’ve been a part of this great event the past two years, and it continues to get better! Beyond having the opportunity to work with your professional and dedicated staff, it offered Broad Street an excellent opportunity to celebrate a host of deserving professionals and create numerous business generating opportunities. The event itself was first class. From the venue to the quick and efficient pace of the program, this was definitely one of the most enjoyable evenings of the year. The committee did a wonderful job identifying, interviewing, and choosing the very best nominees from a large pool of dynamic, successful companies. I know this is extremely time consuming, but based on the finalists in each of the various categories, I commend your team on a job well done!”

**MICHAEL JACOBY**  
CEO, Broad Street Realty



“NFP/Meltzer got involved as a sponsor with the Moxie Awards in 2017 and found the program to be such a valuable business development and marketing tool that we didn’t hesitate to sign on as a sponsor again for 2018 and 2019. As a sponsor, we are given the opportunity to meet a large number of CEOs and business owners from the DC community that we would never have been familiar with otherwise. The face-time afforded during the finalist interviews really allowed us to build a rapport with the finalist companies that wouldn’t have been achieved otherwise. Additionally, we feel the marketing/branding visibility for NFP/Meltzer as a Moxie Award sponsor was well worth our investment in the program; the 2018 awards banquet had more than 400 attendees and we anticipate an even larger crowd in 2019. We would highly recommend Moxie Award sponsorship to anyone considering it.”

**ETHAN FOXMAN**  
Mid-Atlantic President, NFP



“As a proud sponsor of the Moxie Awards program, Accelerent was promised seats to the awards, exclusive access to the finalist reception as well as advertising in the event brochure, logos to appear on emails, online and in print, as well as exposure on the night itself. What we received was this and more. Sponsoring the Moxie Awards is without question a rewarding and highly beneficial experience for Accelerent and ensures exposure to a host of businesses and their owners. We very much value our involvement in the awards and the brand coverage and exposure we receive during the sponsorship cycle is really beneficial to us as a business. Moxie Award sponsorship has increased our new business pipeline and has proven an effective tool in helping us achieve our revenue goals. The evening itself is a fantastic networking opportunity and a great opportunity to celebrate the successes of the finalist companies. The Moxie Award team have been incredibly helpful from start to finish and we look forward to working with you again next year.”

**TOM LIPSKI**  
President, Accelerent



“IPI decided to give Moxie Award sponsorship a try in 2018 and I’m very happy with that decision. Being a Moxie award sponsor allowed me to network and meet business owners and influencers outside of my existing network. The associated Moxie events (finalist reception and Awards Dinner) were first-class and well-attended and provided additional opportunities to deepen the relationships forged in the finalist interview process. I found the brand awareness and visibility as a Moxie Award sponsor to be invaluable.”

**BRIEN BIONDI**  
President, IPI